## Finance and Resources Committee

10.00am, Thursday, 16 August 2018

## Treasury Management: Annual Report 2017/18

| Item number | 7.9 |
| :--- | :--- |
| Report number |  |
| Executive/routine |  |
| Wards |  |
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## Executive Summary

The purpose of this report is to give an update on Treasury Management activity in 2017/18.

The Strategy approved in March 2017 stated there would be no borrowing completed during the financial year and capital expenditure would be funded temporarily from investments. This overall approach was implemented and generated significant shortterm savings in Loans Charges for the Council and forms part of a successful and sustainable long-term borrowing strategy.

The investment return for 2017/18 continued to show out-performance against the Fund's benchmark, although low in absolute terms, while maintaining the security of the investments.

## Report

## Treasury Management: Annual Report 2017/18

## 1. Recommendations

1.1 It is recommended that the Committee:

### 1.1.1 Notes the Annual Report on Treasury Management for 2017/18; and

1.1.2 Refers the report to Council for approval and subsequent referral by Council to the Governance, Risk and Best Value Committee for their scrutiny.

## 2. Background

2.1 The Council has adopted the CIPFA Code of Practice on Treasury Management in the Public Sector, and under the code, an Annual Report on Treasury Management must be submitted to the Council after the end of each financial year. A separate mid-term report will also be produced during the financial year.

## 3. Main report

### 3.1 Key Points

3.1.1 The key points in this report are that:

- For the fourth year in a row, the Council's capital repayments were greater than its new capital expenditure funded by borrowing, so the Council's need to borrow reduced by £29.0m during the year;
- $£ 53 \mathrm{~m}$ of PWLB and $£ 1 \mathrm{~m}$ of market debt naturally matured during the year and was not replaced, reducing overall borrowing costs to the Council;
- the Council continued its successful medium-term strategy of funding capital expenditure from a reduction in temporary investments and at the end of the financial year the Council’s external borrowing was £139m under its Capital Financing Requirement;
- the Council has not borrowed PWLB or market debt since December 2012; and
- the average interest rate on the Cash Fund for the year was $0.38 \%$, which continued to outperform the benchmark, which was $0.22 \%$ for the year.


### 3.2 Prudential Indicators

(a) Prudential Indicator 1 - Estimate of Capital Expenditure

This gives a breakdown of the actual capital expenditure incurred during 2017/18.

|  | 2016/17 <br> Actual £'000 | 2017/18 <br> Original $£^{\prime} 000$ | 2017/18 <br> Revised £'000 | 2017/18 <br> Actual £'000 |
| :---: | :---: | :---: | :---: | :---: |
| General Services |  |  |  |  |
| Chief Executive | 1,184 | 1,125 | 0 | 0 |
| City Strategy and Economy | 838 | 0 | 0 | 0 |
| Communities and Families | 41,816 | 27,278 | 36,118 | 35,989 |
| Edinburgh Integrated Joint Board | 4,527 | 108 | 302 | 496 |
| Place | 90,704 | 125,659 | 86,071 | 91,737 |
| Resources | 0 | 0 | 15,470 | 3,503 |
| Resources - Asset Management Works | 18,908 | 11,132 | 10,885 | 10,990 |
| Recommended Expenditure Priorities | 0 | 4,202 | 0 | 0 |
| Unallocated | 0 | 2,278 | 0 | 0 |
| General Slippage across programme | 0 | 0 | -3,834 | 0 |
| Trams | 0 | 0 | 0 | 2,383 |
| Council Wide Projects | 0 | 0 | 0 | 364 |
| Total General Services Capital Expenditure | 157,977 | 171,782 | 145,012 | 145,462 |
| Housing Revenue Account | 43,627 | 79,459 | 79,459 | 72,816 |
| Total | 201,604 | 251,241 | 224,471 | 218,278 |

Table 1 - Capital Expenditure 2017/18

The capital programme is re-phased annually once the unaudited out-turn of the previous year is known. The original estimates above reflect the budget position as reported in the Treasury Strategy in March 2017, with the revised figures representing the projected position reported to the Finance and Resources Committee in September 2017 following the re-phasing of the programme.
The following table shows how the $£ 218.3 \mathrm{~m}$ of capital expenditure incurred in 2017/18 was funded:

|  | Gen Services | HRA | CEC Total | Police | Fire | Total |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | $£^{\prime} 000$ | $£^{\prime} 000$ | $£^{\prime} 000$ | $£^{\prime} 000$ | $£^{\prime} 000$ | $£^{\prime} 000$ |
| Net Cap Adv |  |  |  |  |  |  |
| (01/04/17) | $1,034,448$ | 363,833 | $\mathbf{1 , 3 9 8 , 2 8 1}$ | 14,198 | 1,043 | $\mathbf{1 , 4 1 3 , 5 2 2}$ |
| Gross Cap Ex | 145,462 | 72,816 | $\mathbf{2 1 8 , 2 7 8}$ | 0 | 0 | $\mathbf{2 1 8 , 2 7 8}$ |
| Cap Income | 130,946 | 37,738 | $\mathbf{1 6 8 , 6 8 4}$ | 0 | 0 | $\mathbf{1 6 8 , 6 8 4}$ |
| Net Cap Ex | 14,516 | 35,078 | $\mathbf{4 9 , 5 9 4}$ | 0 | 0 | $\mathbf{4 9 , 5 9 4}$ |
| Capital Repaid | $-57,810$ | $-18,290$ | $\mathbf{- 7 6 , 1 0 0}$ | $-1,758$ | $-\mathbf{7 2 4}$ | $\mathbf{- 7 8 , 5 8 2}$ |
| Net Cap Adv | 991,154 | $\mathbf{3 8 0 , 6 2 1}$ | $\mathbf{1 , 3 7 1 , 7 7 5}$ | $\mathbf{1 2 , 4 4 0}$ | $\mathbf{3 1 9}$ | $\mathbf{1 , 3 8 4 , 5 3 4}$ |
| (01/04/18) |  |  |  |  |  |  |

Table 2 - Source of Funding for Capital Expenditure 2017/18

The CEC Total column shows expenditure of $£ 218.3 \mathrm{~m}$ being partly funded by capital grants and capital receipts, leaving $£ 49.6 \mathrm{~m}$ to be funded by borrowing. However, the Council repaid principal of $£ 76.1 \mathrm{~m}$ for previous capital advances, giving a net reduction in the need to borrow of £26.5m. In addition, previous capital advances of $£ 2.5 \mathrm{~m}$ were repaid on behalf of the former Police and Fire joint boards, giving a total reduction in the need to borrow of £29.0m.
(b) Indicator 2 - Ratio of Financing Costs to Net Revenue Stream

This gives an indication of the cost of the Council's debt relative to its income.

|  | $2016 / 17$ <br> Actual <br> $\%$ | $2017 / 18$ <br> Estimate <br> $\%$ | $2017 / 18$ <br> Revised <br> $\%$ | $\mathbf{2 0 1 7 / 1 8}$ <br> Actual <br> $\%$ |
| :--- | ---: | ---: | ---: | ---: |
| General Services |  |  |  |  |
| Housing Revenue Account | 35.21 | 37.61 | 36.33 | 37.88 |

Table 3 - Ratio of Financing Costs to Net Revenue Stream
(c) Indicator 3 - Capital Financing Requirement (CFR)

This shows the Council underlying need to borrow / take on other forms of Capital funding.

|  | $\mathbf{2 0 1 6 / 1 7}$ <br> Actual <br> $£^{\prime} \mathbf{0 0 0}$ | $\mathbf{2 0 1 7 / 1 8}$ <br> Original <br> $\mathbf{£}^{\prime} \mathbf{0 0 0}$ | $\mathbf{2 0 1 7 / 1 8}$ <br> Revised <br> $\mathbf{£}^{\prime} \mathbf{0 0 0}$ | $\mathbf{2 0 1 7 / 1 8}$ <br> Actual <br> $£^{\prime} \mathbf{0 0 0}$ |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| General Services (incl. finance leases) | $1,250,818$ | $1,272,527$ | $1,222,218$ | $1,195,243$ |
| Housing Revenue Account | 364,934 | 398,199 | 391,106 | 380,621 |
| Total | $\mathbf{1 , 6 1 5 , 7 5 2}$ | $\mathbf{1 , 6 7 0 , 7 2 6}$ | $\mathbf{1 , 6 1 3 , 3 2 4}$ | $\mathbf{1 , 5 7 5 , 8 6 4}$ |

## Table 4 - Capital Financing Requirement

The reduction in the out-turn is mainly due to the reduction in General Services underlying need to borrow as for the fourth year in a row, repayments for previous capital advances were greater than new capital advances.

In preparing Tables 4 and 5, all finance lease liabilities have been included for both current and prior year figures as required by the new Borrowing

Regulations in Scotland, rather than other long-term liabilities as defined by CIPFA's Prudential Code.

|  | $\mathbf{2 0 1 6 / 1 7}$ | $\mathbf{2 0 1 7 / 1 8}$ |
| :--- | ---: | ---: |
|  | Actual | Actual |
|  | $£^{\prime} 000$ | $£^{\prime} 000$ |
| General Services Capital Advances | $1,034,931$ | 991,154 |
| HRA Capital Advances | 364,934 | 380,621 |
| Total CEC Borrowing CFR | $\mathbf{1 , 3 9 9 , 8 6 5}$ | $\mathbf{1 , 3 7 1 , 7 7 5}$ |
| Other Finance Lease Liabilities | 215,887 | 204,089 |
| Total CEC Debt CFR | $\mathbf{1 , 6 1 5 , 7 5 2}$ | $\mathbf{1 , 5 7 5 , 8 6 4}$ |

Table 5 - Split of Capital Financing Requirement
3.2.2 The Council operated within both the Authorised Limit and the Operational Boundary at all times during the year and there were no breaches of the Council's Treasury Management Policy.

### 3.3 Borrowing Overview

3.3.1 The Council's treasury advisors, Arlingclose, have provided the following economic commentary for the year:
"2017-18 was characterised by the push-pull from expectations of tapering of Quantitative Easing (QE) and the potential for increased policy rates in the US and Europe and from geopolitical tensions, which also had an impact. The UK economy showed signs of slowing with latest estimates showing GDP, helped by an improving global economy, grew by $1.8 \%$ in calendar 2017, the same level as in 2016. This was a far better outcome than the majority of forecasts following the EU Referendum in June 2016, but it also reflected the international growth momentum generated by the increasingly buoyant US economy and the re-emergence of the Eurozone economies.

The inflationary impact of rising import prices, a consequence of the fall in sterling associated with the EU referendum result, resulted in year-on-year CPI rising to $3.1 \%$ in November before falling back to $2.7 \%$ in February 2018. Consumers felt the squeeze as real average earnings growth, i.e. after inflation, turned negative before slowly recovering. The labour market showed resilience as the unemployment rate fell back to $4.3 \%$ in January 2018. The inherent weakness in UK business investment was not helped by political uncertainty following the surprise General Election in June and by the lack of clarity on Brexit, the UK and the EU only reaching an agreement in March 2018 on a transition which will now be span Q2 2019 to Q4 2020. The Withdrawal Treaty is yet to be ratified by the UK parliament and those of the other 27 EU member states and new international trading arrangements are yet to be negotiated and agreed.
Economic activity in the Eurozone gained momentum and although the European Central Bank removed reference to an 'easing bias' in its market communications and had yet to confirm its QE intention when asset purchases end in September

2018, the central bank appeared some way off normalising interest rates. The US economy grew steadily and, with its policy objectives of price stability and maximising employment remaining on track, the Federal Reserve Open Market Committee (FOMC) increased interest rates in December 2017 by 0.25\% and again in March, raising the policy rate target range to $1.50 \%-1.75 \%$. The Fed is expected to deliver two more increases in 2018 and a further two in 2019. However, the imposition of tariffs on a broadening range of goods initiated by the US, which has led to retaliation by China, could escalate into a deep-rooted trade war having broader economic consequences including inflation rising rapidly, warranting more interest rate hikes.

Gilt yields displayed significant volatility over the twelve-month period with the change in sentiment in the Bank of England's outlook for interest rates. The yield on the 5year gilts which had fallen to $0.35 \%$ in mid-June rose to $1.65 \%$ by the end of March. 10 -year gilt yields also rose from their lows of $0.93 \%$ in June to $1.65 \%$ by midFebruary before falling back to 1.35\% at year-end. 20-year gilt yields followed an even more erratic path with lows of $1.62 \%$ in June, and highs of $2.03 \%$ in February, only to plummet back down to $1.70 \%$ by the end of the financial year."
3.3.2 Figure 1 below shows the comparison of UK and US gilt yields. This shows that the significant divergence which arose in the latter part of 2016 increased further during 2017/18. The US economy has continued to recover with the Federal Reserve increasing its interest rate on three occasions during the 2017/18 financial year leading to a further de-coupling of UK and US short term interest rates.


Figure 1-UK and US 10 Year Sovereign Debt Yield
3.3.3 Figure 2 shows PWLB borrowing rates since 2008. This clearly shows an increase, particularly in the short dates, towards the financial year end. This was due partly to a rise in bond yields globally, and partly to market sentiment pointing towards a rise in UK Bank Rate in May, although the rise didn't materialise.


Figure 2 - PWLB Rates from April 2008 to Date
3.3.4 The strategy for 2017/18 approved in March 2017 was to continue to fund capital expenditure in the short term by reducing the level of temporary investments. Other than a small amount of interest free loans taken in 2015 there has been no borrowing completed since December 2012. However, as detailed in Table 2, the total underlying need to borrow fell by £29.0m during the year. Table 6 below summarises the outstanding debt portfolio during the year.

| Type of Loan | $\begin{aligned} & \text { Balance } \\ & \text { 01.04.2017 } \end{aligned}$ | Borrowing Raised | Borrowing Repaid | $\begin{gathered} \text { Balance } \\ 31.03 .2018 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | fm | £m | fm | £m |
| PWLB - fixed | 1,022.166 | 0.000 | -53.052 | 969.114 |
| PWLB - variable | 0.000 | 0.000 | 0.000 | 0.000 |
| Salix Finance Ltd | 1.835 | 0.000 | -0.303 | 1.532 |
| Market | 275.900 | 0.000 | -1.000 | 274.900 |
|  | 1,299.901 | 0 | -54.355 | 1,245.545 |
| Capital Advances | 1,415.106 |  |  | 1,384.534 |
| Under-borrowed | 115.205 | Under-borrowed |  | 138.989 |

## Table 6 - Outstanding Debt Portfolio 2017/18

3.3.5 £53.052m of PWLB and £1m of Market debt naturally matured during the year, and this was not replaced. The Council's borrowing therefore fell by $£ 54.355 \mathrm{~m}$ over the year.
3.3.6 The net capital advances fell by £29.0m. The Council’s under-borrowed position increased from $£ 115 \mathrm{~m}$ to $£ 139 \mathrm{~m}$. Figure 3 below shows how much the Council has been over or under borrowed at financial year end since 2006/07.


Figure 3 - Over / Under Borrowed position at year end
3.3.7 2017/18 was the fourth year in a row that the repayment of previous capital advances were greater than new capital advances funding by borrowing, reducing the Council's underlying need to borrow. This, and the under-borrowing strategy to not replace maturing debt, has meant that over the last four years the Council's external debt has fallen by $£ 192 \mathrm{~m}$. Figure 4 below shows the Council's total borrowing and cost of the borrowing.

3.3.8 The total interest cost in servicing the Council's debt remained at $£ 73 \mathrm{~m}$.

### 3.4 Investment Out-turn 2017/18

3.4.1 The Council's money is invested via the Treasury Cash Fund. The Cash Fund encompasses a number of organisations, including Lothian Pension Fund. Interest is accrued on a monthly basis and performance is evaluated against a benchmark, which is 7-day LIBID.
3.4.2 Figure 5 below shows the investment performance since April 2011.


Figure 5 - Treasury Cash Fund Investment Performance
3.4.3 The average interest rate on the Fund for the year was $0.38 \%$, which continued to outperform the benchmark which was $0.22 \%$ for the year. The Fund generated income of just under £950k for the financial year to CEC.
3.4.4 The emphasis remained on security during the financial year with the return of the principal sum being the main concern. With the Strategy being around the security of the investments, Cash Fund money invested with banking institutions was held on instant access call and a large percentage of the fund was held with other Local Authorities on short term fixed deposits. Figure 6 below shows the distribution of the Cash Fund investments since April 2007

3.4.5 As can be seen in Figure 7 the rates on offer on Treasury Bills increased towards the end of the financial year as at that time there was an increased possibility of a rise in UK Bank Rate, however, rates being achieved with Local Authority deposits were more attractive than Treasury Bills. At the end of the financial year the Council had $£ 244 \mathrm{~m}$ on deposit with other Local Authorities. Some additional commentary on local authorities as an asset class was included in the 2018/19 Annual Treasury Strategy.


Figure 7 - UK Treasury Bill Yields
3.4.6 The Bank of England's Monetary Policy Committee (MPC) increased Bank Rate by $0.25 \%$ in November 2017. It was significant in that it was the first-rate hike in ten
years, although in essence the MPC reversed its August 2016 cut following the EU referendum result. The February Inflation Report indicated the MPC was keen to return inflation to the $2 \%$ target over a more conventional (18-24 month) horizon with 'gradual' and 'limited' policy tightening.
3.4.7 As the Cash Fund's Investment Strategy is based around the security of the investments the weighted average life (WAL) is fairly short at 45 days, as can be seen in Figure 8. This also means the fund can react quickly to any change in UK Bank Rate. The WAL of only 11 days on the day of the MPC meeting in November meant the fund was perfectly placed to take advantage of the rise in UK Bank Rate. Thereafter the cash fund used the inter-authority market to lengthen the portfolio duration again.


### 3.5 Significant Post End of Year Events

3.5.1 The 2018/19 Treasury Strategy Report showed that the Council's underlying need to borrow was projected to increase by £427m between 2018/19 and 2022/23.
Over the same period $£ 258$ m of the Council's debt naturally matures, giving a total borrowing requirement of $£ 685 \mathrm{~m}$ over the five years. In line with the strategy approved the intention is to address this requirement (subject to appropriate rates being available) by:

- Funding the 2018/19 requirement by continuing to use cash deposits;
- Borrowing for each tranche of LLP housing subject to business cases meeting the set criteria;
- Reviewing options of locking out interest rates in advance of expenditure; and
- Seeking to mitigate risk on other major projects as the requirement becomes more certain.


### 3.6 Conclusions

3.6.1 The Strategy set in March 2017 regarding borrowing was fully implemented.
3.6.2 The investment return for 2017/18 continued to show out-performance against the Fund's benchmark, although low in absolute terms, while maintaining the security of the investments.
3.6.3 Significant work is being undertaken to implement the approved 2018/19 borrowing strategy, particularly in relation to mitigating the Council's future interest rate risk.
4. Measures of success
4.1 The success of the Treasury Section can be measured by the out-performance of the Treasury Cash Fund against its benchmark and managing the Council's debt portfolio to minimise the cost to the Council while mitigating risk.
5. Financial impact
5.1 The Council continues to manage its debt portfolio so as to minimise the mediumterm cost of funding its capital projects.
5.2 The Treasury Cash Fund has generated significant additional income for the Council.
6. Risk, policy, compliance and governance impact
6.1 The Council complies with the relevant CIPFA code of practice whilst undertaking Treasury Management activities. The significant financial risks associated with Treasury Management activities have been successfully managed during 2017/18.

## 7. Equalities impact

7.1 There are no adverse equality impacts arising from this report.
8. Sustainability impact
8.1 There are no adverse sustainability impacts arising from this report.

## 9. Consultation and engagement

9.1 None
10. Background reading/external references
10.1 None

## Stephen S. Moir

Executive Director of Resources
Contact: Innes Edwards, Principal Treasury and Banking Manager
E-mail: innes.edwards@edinburgh.gov.uk | Tel: 01314696291

## 11. Appendices

Appendix 1 - Debt portfolio

Appendix 1: Debt outstanding

| PWLB | START | MATURITY | PRINCIPAL | INTEREST |
| :--- | :---: | :---: | ---: | ---: | ---: | ANNUAL


| PROFILE | DATE | DATE | OUTSTANDING | RATE | INTEREST |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | f | \% | £ |
| M | 05/12/1995 | 15/11/2023 | 10,000,000.00 | 8 | 800,000.00 |
| M | 10/05/2010 | 10/05/2024 | 10,000,000.00 | 4.32 | 432,000.00 |
| M | 28/09/1995 | 28/09/2024 | 2,895,506.10 | 8.25 | 238,879.25 |
| M | 14/05/2012 | 14/11/2024 | 10,000,000.00 | 3.36 | 336,000.00 |
| A | 14/12/2009 | 14/12/2024 | 5,343,622.56 | 3.66 | 213,708.47 |
| M | 17/10/1996 | 25/03/2025 | 10,000,000.00 | 7.875 | 787,500.00 |
| M | 10/05/2010 | 10/05/2025 | 5,000,000.00 | 4.37 | 218,500.00 |
| M | 16/11/2012 | 16/05/2025 | 20,000,000.00 | 2.88 | 576,000.00 |
| M | 13/02/1997 | 18/05/2025 | 10,000,000.00 | 7.375 | 737,500.00 |
| M | 20/02/1997 | 15/11/2025 | 20,000,000.00 | 7.375 | 1,475,000.00 |
| A | 01/12/2009 | 01/12/2025 | 8,574,733.44 | 3.64 | 336,986.91 |
| M | 21/12/1995 | 21/12/2025 | 2,397,960.97 | 7.875 | 188,839.43 |
| M | 21/05/1997 | 15/05/2026 | 10,000,000.00 | 7.125 | 712,500.00 |
| M | 28/05/1997 | 15/05/2026 | 10,000,000.00 | 7.25 | 725,000.00 |
| M | 29/08/1997 | 15/11/2026 | 5,000,000.00 | 7 | 350,000.00 |
| M | 24/06/1997 | 15/11/2026 | 5,328,077.00 | 7.125 | 379,625.49 |
| M | 07/08/1997 | 15/11/2026 | 15,000,000.00 | 6.875 | 1,031,250.00 |
| M | 13/10/1997 | 25/03/2027 | 10,000,000.00 | 6.375 | 637,500.00 |
| M | 22/10/1997 | 25/03/2027 | 5,000,000.00 | 6.5 | 325,000.00 |
| M | 13/11/1997 | 15/05/2027 | 3,649,966.00 | 6.5 | 237,247.79 |
| M | 17/11/1997 | 15/05/2027 | 5,000,000.00 | 6.5 | 325,000.00 |
| M | 13/12/2012 | 13/06/2027 | 20,000,000.00 | 3.18 | 636,000.00 |
| M | 12/03/1998 | 15/11/2027 | 8,677,693.00 | 5.875 | 509,814.46 |
| M | 06/09/2010 | 06/09/2028 | 10,000,000.00 | 3.85 | 385,000.00 |
| M | 14/07/2011 | 14/07/2029 | 10,000,000.00 | 4.9 | 490,000.00 |
| E | 14/07/1950 | 03/03/2030 | 3,033.31 | 3 | 96.69 |
| M | 14/07/2011 | 14/07/2030 | 10,000,000.00 | 4.93 | 493,000.00 |
| E | 15/06/1951 | 15/05/2031 | 3,163.83 | 3 | 100.19 |
| M | 06/09/2010 | 06/09/2031 | 20,000,000.00 | 3.95 | 790,000.00 |
| M | 15/12/2011 | 15/06/2032 | 10,000,000.00 | 3.98 | 398,000.00 |
| M | 15/09/2011 | 15/09/2036 | 10,000,000.00 | 4.47 | 447,000.00 |
| M | 22/09/2011 | 22/09/2036 | 10,000,000.00 | 4.49 | 449,000.00 |
| M | 10/12/2007 | 10/12/2037 | 10,000,000.00 | 4.49 | 449,000.00 |
| M | 08/09/2011 | 08/09/2038 | 10,000,000.00 | 4.67 | 467,000.00 |
| M | 15/09/2011 | 15/09/2039 | 10,000,000.00 | 4.52 | 452,000.00 |
| M | 06/10/2011 | 06/10/2043 | 20,000,000.00 | 4.35 | 870,000.00 |
| M | 09/08/2011 | 09/02/2046 | 20,000,000.00 | 4.8 | 960,000.00 |
| M | 23/01/2006 | 23/07/2046 | 10,000,000.00 | 3.7 | 370,000.00 |
| M | 23/01/2006 | 23/07/2046 | 10,000,000.00 | 3.7 | 370,000.00 |
| M | 19/05/2006 | 19/11/2046 | 10,000,000.00 | 4.25 | 425,000.00 |
| M | 07/01/2008 | 07/01/2048 | 5,000,000.00 | 4.4 | 220,000.00 |
| M | 27/01/2006 | 27/07/2051 | 1,250,000.00 | 3.7 | 46,250.00 |
| M | 16/01/2007 | 16/07/2052 | 40,000,000.00 | 4.25 | 1,700,000.00 |
| PWLB | START | MATURITY | PRINCIPAL | INTEREST | ANNUAL |
| PROFILE | dATE | DATE | OUTSTANDING | RATE | INTEREST |


|  |  |  | $£$ | $\%$ | $£$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| M | $30 / 01 / 2007$ | $30 / 07 / 2052$ | $10,000,000.00$ | 4.35 | $435,000.00$ |
| M | $13 / 02 / 2007$ | $13 / 08 / 2052$ | $20,000,000.00$ | 4.35 | $870,000.00$ |
| M | $20 / 02 / 2007$ | $20 / 08 / 2052$ | $70,000,000.00$ | 4.35 | $3,045,000.00$ |
| M | $22 / 02 / 2007$ | $22 / 08 / 2052$ | $50,000,000.00$ | 4.35 | $2,175,000.00$ |
| M | $08 / 03 / 2007$ | $08 / 09 / 2052$ | $5,000,000.00$ | 4.25 | $212,500.00$ |
| M | $30 / 05 / 2007$ | $30 / 11 / 2052$ | $10,000,000.00$ | 4.6 | $460,000.00$ |
| M | $11 / 06 / 2007$ | $11 / 12 / 2052$ | $15,000,000.00$ | 4.7 | $705,000.00$ |
| M | $12 / 06 / 2007$ | $12 / 12 / 2052$ | $25,000,000.00$ | 4.75 | $1,187,500.00$ |
| M | $05 / 07 / 2007$ | $05 / 01 / 2053$ | $12,000,000.00$ | 4.8 | $576,000.00$ |
| M | $25 / 07 / 2007$ | $25 / 01 / 2053$ | $5,000,000.00$ | 4.65 | $232,500.00$ |
| M | $10 / 08 / 2007$ | $10 / 02 / 2053$ | $5,000,000.00$ | 4.55 | $227,500.00$ |
| M | $24 / 08 / 2007$ | $24 / 02 / 2053$ | $7,500,000.00$ | 4.5 | $337,500.00$ |
| M | $13 / 09 / 2007$ | $13 / 03 / 2053$ | $5,000,000.00$ | 4.5 | $225,000.00$ |
| M | $12 / 10 / 2007$ | $12 / 04 / 2053$ | $5,000,000.00$ | 4.6 | $230,000.00$ |
| M | $05 / 11 / 2007$ | $05 / 05 / 2057$ | $5,000,000.00$ | 4.6 | $230,000.00$ |
| M | $15 / 08 / 2008$ | $15 / 02 / 2058$ | $5,000,000.00$ | 4.39 | $219,500.00$ |
| M | $02 / 12 / 2011$ | $02 / 12 / 2061$ | $5,000,000.00$ | 3.98 | $199,000.00$ |

## NON LOBO

|  | START | MATURITY | PRINCIPAL | INTEREST | ANNUAL |
| :--- | :---: | :---: | ---: | ---: | ---: | ---: |
| PROFILE | DATE | DATE | OUTSTANDING | RATE | INTEREST |
|  |  |  | $£$ | $\%$ | $£$ |
| M | $30 / 06 / 2005$ | $30 / 06 / 2065$ | $5,000,000.00$ | 4.4 | $220,000.00$ |
| M | $07 / 07 / 2005$ | $07 / 07 / 2065$ | $5,000,000.00$ | 4.4 | $220,000.00$ |
| M | $21 / 12 / 2005$ | $21 / 12 / 2065$ | $5,000,000.00$ | 4.99 | $249,500.00$ |
| M | $28 / 12 / 2005$ | $24 / 12 / 2065$ | $12,500,000.00$ | 4.99 | $623,750.00$ |
| M | $14 / 03 / 2006$ | $15 / 03 / 2066$ | $15,000,000.00$ | 5 | $750,000.00$ |
| M | $18 / 08 / 2006$ | $18 / 08 / 2066$ | $10,000,000.00$ | 5.25 | $525,000.00$ |
| M | $01 / 02 / 2008$ | $01 / 02 / 2078$ | $10,000,000.00$ | 3.95 | $395,000.00$ |
|  |  |  | $62,500,000.00$ |  | $2,983,250.00$ |


| LOBO | START | MATURITY | PRINCIPAL | INTEREST | ANNUAL |
| :--- | ---: | ---: | ---: | ---: | ---: |
| PROFILE | DATE | DATE | OUTSTANDING | RATE | INTEREST |
|  |  |  | $£$ | $\%$ | $£$ |
| M | $12 / 11 / 1998$ | $13 / 11 / 2028$ | $3,000,000.00$ | 4.75 | $142,500.00$ |
| M | $15 / 12 / 2003$ | $15 / 12 / 2053$ | $10,000,000.00$ | 5.25 | $525,000.00$ |
| M | $18 / 02 / 2004$ | $18 / 02 / 2054$ | $10,000,000.00$ | 4.54 | $454,000.00$ |
| M | $28 / 04 / 2005$ | $28 / 04 / 2055$ | $12,900,000.00$ | 4.75 | $612,750.00$ |
| M | $25 / 02 / 2011$ | $25 / 02 / 2060$ | $15,000,000.00$ | 7.34 | $586,806.99$ |
| M | $25 / 02 / 2011$ | $25 / 02 / 2060$ | $10,000,000.00$ | 7.34 | $391,204.66$ |
| M | $26 / 02 / 2010$ | $26 / 02 / 2060$ | $5,000,000.00$ | 7.31 | $191,151.09$ |
| M | $26 / 02 / 2010$ | $26 / 02 / 2060$ | $10,000,000.00$ | 7.31 | $382,302.20$ |
| M | $01 / 07 / 2005$ | $01 / 07 / 2065$ | $10,000,000.00$ | 3.86 | $386,000.00$ |
| M | $24 / 08 / 2005$ | $24 / 08 / 2065$ | $5,000,000.00$ | 4.4 | $220,000.00$ |
| M | $07 / 09 / 2005$ | $07 / 09 / 2065$ | $10,000,000.00$ | 4.99 | $499,000.00$ |
| M | $13 / 09 / 2005$ | $14 / 09 / 2065$ | $5,000,000.00$ | 3.95 | $197,500.00$ |
| M | $03 / 10 / 2005$ | $05 / 10 / 2065$ | $5,000,000.00$ | 4.375 | $218,750.00$ |
| M | $23 / 12 / 2005$ | $23 / 12 / 2065$ | $10,000,000.00$ | 4.75 | $475,000.00$ |
| M | $06 / 03 / 2006$ | $04 / 03 / 2066$ | $5,000,000.00$ | 4.625 | $231,250.00$ |
| M | $17 / 03 / 2006$ | $17 / 03 / 2066$ | $10,000,000.00$ | 5.25 | $525,000.00$ |
| M | $03 / 04 / 2006$ | $01 / 04 / 2066$ | $10,000,000.00$ | 4.875 | $487,500.00$ |
| M | $03 / 04 / 2006$ | $01 / 04 / 2066$ | $10,000,000.00$ | 4.875 | $487,500.00$ |
| M | $03 / 04 / 2006$ | $01 / 04 / 2066$ | $10,000,000.00$ | 4.875 | $487,500.00$ |
| M | $07 / 04 / 2006$ | $07 / 04 / 2066$ | $10,000,000.00$ | 4.75 | $475,000.00$ |
| M | $05 / 06 / 2006$ | $07 / 06 / 2066$ | $20,000,000.00$ | 5.25 | $1,050,000.00$ |
| M | $05 / 06 / 2006$ | $07 / 06 / 2066$ | $16,500,000.00$ | 5.25 | $866,250.00$ |
|  |  |  | $212,400,000.00$ |  | $9,891,964.94$ |


| SALIX |  |  |  |  |  |
| :--- | :---: | :---: | ---: | ---: | ---: |
| FIXED/ | START | MATURITY | PRINCIPAL | INTEREST | ANNUAL |
| VAR | DATE | DATE | OUTSTANDING | RATE | INTEREST |
|  |  |  | $£$ | $\%$ | $£$ |
| F | $07 / 01 / 2015$ | $01 / 09 / 2021$ | $276,349.99$ | 0 | 0.00 |
| F | $31 / 03 / 2015$ | $01 / 04 / 2023$ | $991,593.57$ | 0 | 0.00 |
| F | $22 / 09 / 2015$ | $01 / 10 / 2023$ | $263,759.64$ | 0 | 0.00 |
|  |  |  | $1,531,703.20$ |  | 0.00 |

